



## case study

### client

passenger rail company with routes across the United States.

### need

A national rail company is required to refurbish a designated amount of passenger cars annually.



### SOLUTION

**STEWART** Industries allocated its highly-trained assembly team to free up Client's high-level workforce.

### CLIENT ISSUES

- Client is responsible for refurbishing a designated amount of passenger cars annually
- Each year, some of the Client's salaried employees are pulled from work duties to assemble lighting kits to refurbish cars (approximately 120 hours/annual)
- Client's staff consists primarily of highly-paid engineers

### STEWART SOLUTIONS

- Relocation of Client's assembly to **STEWART's** 60k square foot production facility
- Managed incoming materials, assembly and shipping of final product
- **STEWART's** experienced assembly team identified process efficiencies, cost reductions and improved quality control

### OUTCOMES

By outsourcing cumbersome assembly work to **STEWART** Industries, the Client:

- **Freed up salaried engineering staff from assembly work**
- **Reduced overhead costs by migrating services**
- **Saved valuable production space by relocating assembly**



Contact **STEWART** Industries about process improvements, cost reductions and assembly management.

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